

Message Text

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PAGE 01 STATE 052677
ORIGIN AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 TRSE-00 OMB-01
CIAE-00 INR-10 NSAE-00 SP-02 AID-05 XMB-02 /039 R

DRAFTED BY AF/C:PDECASTRO:LAR
APPROVED BY AF/C:LDJUNIOR
-----082074 020634Z /11
R 012113Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY KINSHASA

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E.O. 11652: N/A

TAGS: EINV, OEXC, BTRA, CG

SUBJECT:MOLEKA VISIT

1. MOLEKA VISITING U.S. FOR FIRST TIME AND SEEKING TO ESTABLISH CONTACTS FOR POSSIBLE JOINT VENTURES WITH AMERICAN FIRMS, STRESSED MOBUTU'S NEW INITIATIVES, AS OUTLINED IN THE NOVEMBER 25 SPEECH AND THE MOBUTU PLAN, TO WELCOME FOREIGN PARTNERSHIP AND INVESTMENT IN ZAIRE. AS INCENTIVES TO INVESTMENT IN ZAIRE, MOLEKA EMPHASIZED TO AMERICAN BUSINESS CONTACTS THE POSSIBILITY OF MONOPOLY COMPANIES, THE POTENTIAL FOR PROFIT IN ZAIRE, THE NEED FOR WELL-CONNECTED ZAIRIAN PARTNERS, AND HIS PREFERENCE FOR WORKING WITH PRIVATE GROUPS RATHER THAN STATE ENTERPRISES.

2. MOLEKA'S INITIATIVES FOR THE MOST PART MET WITH CAUTION GIVEN ZAIRE'S ECONOMIC MALAISE, FOREIGN EXCHANGE DIFFICULTIES AND THE BAD BUSINESS REPUTATION OF THE COUNTRY. (AT MEETING IN THE DEPARTMENT MOLEKA WAS FOREWARNED OF THIS POSSIBILITY.) SUBSTANTIVELY, PAN AM (WITH MOLEKA'S
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PAGE 02 STATE 052677

INDUCEMENT THAT AIR ZAIRE WOULD NO LONGER HOLD A MONOPOLY), MORRISON-KNUDSEN, MACK TRUCKS (WHICH ALREADY SUPPLIES THE MOLEKA GROUP), AND EXPERIENCED ZAIRE ENTREPRENEURS - JOE ALHADEFF AND MAURICE TEMPLESMAN, EXPRESSED INTEREST. MOLEKA STATED OPENLY THAT THE TRIP WAS SUCCESS, AND IT IS

CLEAR HE REALIZES THAT HE MUST FOLLOW-UP INITIAL BUSINESS

CONTACTS IF THEY ARE TO YIELD RESULTS.

3. MOLEKA SUBMITTED HIMSELF TO EXHAUSTING SCHEDULE OF BUSINESS APPOINTMENTS BUT WAS ABLE TO INCLUDE SOME TOURISM (TOURS OF WHITE HOUSE, MOUNT VERNON, AIR AND SPACE MUSEUM, DISNEYLAND, UNIVERSAL STUDIOS, AND THE GETTY MUSEUM) ON HIS SIXTEEN DAY TRIP. MOLEKA WAS PARTICULARLY PLEASED THAT THE STATE DEPARTMENT HAD INVITED HIM TO COME. MOLEKA DEPARTED FOR PARIS ON THE CONCORDE ON THE 24TH, AND ANTICIPATES ARRIVAL IN KINSHASA BEFORE MARCH 10.

4. THE USUAL DETAILED REPORT ON THE TRIP WILL FOLLOW THROUGH REGULAR CU CHANNELS. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, INVESTMENT OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Draft Date: 01 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE052677
Document Source: CORE
Document Unique ID: 00
Drafter: PDECASTRO:LAR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780095-0259
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803118/aaaadwmz.tel
Line Count: 75
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dffd3dba-c288-dd11-92da-001cc4696bcc
Office: ORIGIN AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3150978
Secure: OPEN
Status: NATIVE
Subject: MOLEKA VISIT
TAGS: EINV, OEXC, BTRA, BTIO, CG, (MOLEKA)
To: KINSHASA
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/dffd3dba-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014